

Message Text

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ACTION AF-18

INFO OCT-01 ISO-00 ACDA-19 CIAE-00 DODE-00 PM-07 INR-10

L-03 NSAE-00 NSC-10 RSC-01 SCI-06 DRC-01 SSO-00

NSCE-00 INRE-00 SPC-03 /079 W
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FM AMEMBASSY TANANARIVE

TO SECSTATE WASHDC IMMEDIATE 5920

INFO NASA HEADQUARTERS IMMEDIATE

AMEMBASSY OUAGADOUGOU

C O N F I D E N T I A L TANANARIVE 0045

E.O. 11652: GDS

TAGS: TSPA, MA, US

SUBJ: NASA STATION NEGOTIATIONS

REFS: A. TANANARIVE 0036 (NOTAL)

B. TANANARIVE 0016

C. TANANARIVE 0044 (NOTAL)

OUAGADOUGOU FOR ASST SEC DESIGNATE EASUM

1. WE NOW BELIEVE U.S. RENTAL OFFER AT NEXT NEGOTIATING
SESSION ON JANUARY 17 SHOULD BE OF SUFFICIENT SIZE THAT MALAGASY
SIDE MIGHT ACCEPT IT WHILE FOREIGN MINISTER RATSIRAKA IS OUT

OF COUNTRY, BUT ALSO WELL ENOUGH BELOW TOP LIMIT NASA IS WILLING
TO PAY THAT THERE WILL STILL BE PLENTY OF ROOM FOR BARGAINING
AND DRAGGING OUT OF NEGOTIATIONS IF THAT BECOMES DESIRABLE.

2. EMBASSY, THEREFORE, SUGGESTS THAT FIRST OFFER BE \$34,600
PER YEAR FOR 1973 AND SUBSEQUENT YEARS OR, IN OTHER WORDS,
\$100/YR PER HECTARE ACTUALLY TURNED OVER. WE WOULD POINT OUT
THAT THIS IS OVER 10 TIMES RURAL RENTAL VALUE OF LAND AND,
THEREFORE, SHOULD BE REASONABLE.

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3. ON "SYMBOLIC" PAYMENT FOR FIRST NINE YEARS OF NASA OPERATIONS,

WE SUGGEST OFFER AT THIS TIME BE LIMITED TO TURNOVER OF
SURPLUS NASA EQUIPMENT, LEAVING POSSIBLE INCLUSION OF BUILDINGS
AT STATION AS SUBSEQUENT SWEETENER IF NECESSARY.
MENDENHALL

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Message Attributes

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